Located in one of the world’s most beautiful cities, home to a diversified business community, and a key link to the economies of the Pacific Rim, the College of Business at San Francisco State University is seeking a Director of Graduate Programs. This individual will play a key entrepreneurial role in reshaping our graduate programs to be integrally connected to the vibrant and unique business environments of the San Francisco Bay Area. The Director will be primarily responsible for the transition of the Graduate Programs from state support to a successful sustainable self-support model.

The Director of Graduate Programs will report directly to the Dean, and be responsible for the College’s Masters programs and their enrollment management. This includes marketing and promotion of the programs, recruiting quality domestic and international students, and managing key financial aspects of the programs. The Director will seek to expand and foster business and education relations with the San Francisco Bay Area business community, including Silicon Valley. The Director also will maintain critically important relationships with key university individuals and groups.

The incumbent should hold a Master's Degree (PhD. preferred) in business administration or a related field, and have demonstrated success in entrepreneurial program development, either within a university or business community setting. We are looking for someone who can demonstrate visionary leadership with excellent interpersonal communication skills, and who can build effective coalitions across traditional boundaries of the typical university setting. Salary will be competitive with performance incentives included.

THE COLLEGE: The College of Business is accredited by the AACSB at both the graduate and undergraduate levels. The college offers MBA, MSBA and BS degrees and serves approximately 1,000 graduate and 5,000 undergraduate students. Courses are offered on-campus and at the SFSU Downtown Center in the heart of San Francisco financial district. There are approximately 100 full-time tenure-track faculty members.

APPLICATION: Letters of application, a resume, and supporting evidence should address each of the position requirements and competencies listed above. The list of references should include only the names of individuals the Committee is permitted to contact. Materials must be sent in hard copies via postal services by August 31, 2004 (or until position is filled) to:

Dr. Richard Castaldi, Professor of Management
Chair of the Search Committee
College of Business, San Francisco State University
1600 Holloway Avenue
San Francisco, CA 94132

We are particularly interested in attracting women, ethnic minorities, and persons with disabilities. SFSU is an Affirmative Action/Equal Opportunity Employer.