

Sydney
2001



'Whose Culture is it Anyway?'
Bronwyn Bancroft, 1999

Hosted by the Australian
Graduate School of
Management (AGSM)



For the most up-to-date and
detailed information on the
meeting, visit our Web site at
<http://www.aibworld.net>

Call for Papers

Academy of International Business 
2001 Annual Meeting **AIB**

Looking towards the future

Sheraton On The Park - Hotel Sydney
Sydney, Australia • November 16-19, 2001

Sydney is regarded as one of the most beautiful, sophisticated and metropolitan cities of the world. The multi-culturalism of the population is a key characteristic of Sydney, a city where more than 20 percent of the population speak a language other than English at home. Sydney's multi-culturalism is reflected in many ways, not least of which is the range of international cuisine available throughout the city.

Apart from a magnificent physical setting on one of the world's most beautiful waterways (where whales have been known to "hang out" for weeks at a time), Sydney has world-class conference facilities, communications and transport infrastructure. Many of the world's major corporations have their Asia-Pacific headquarters in Sydney, as well as Australia's top 500 firms. The Australian Stock Exchange and Futures Exchange are located in Sydney, and the Australian dollar is the sixth most traded currency in the world.



The unique Sydney Opera House
graces the skyline

Sydney has an impressive cultural heritage, with many world-class museums, theatre and dance companies, opera and a vivid nightlife and live music scene. AIB members will also have the opportunity of experiencing the magnificent Aboriginal culture, which predates the Pyramids and has survived over 200 years of European settlement.

The Sydney 2000 Olympics showed that there is much more to Sydney than the Opera House and Harbour Bridge. We encourage AIB members to the 2001 annual meeting to take advantage of their stay here and make the time to experience some of Sydney's uniqueness and even visit other destinations. For example, Sydney is connected by air with Ayres Rock and the Great Barrier Reef. Bring your swimming gear since the conference will be held in the late Spring (late Fall to you in the Northern latitudes) and average temperatures will be around 24°C (76°F).



The majestic Town Hall, site of
the AGSM Gala Dinner

Gala Dinner – Sydney Town Hall

The AGSM will host a formal gala dinner at Sydney's historic Town Hall, one of the finest 19th Century buildings in Sydney. It is only a 10-minute walk from the conference venue, Sheraton On The Park. We envisage having an interesting keynote speaker as well as Sydney's longest-serving mayor, Councillor Frank Sartor, address the AIB members.

Host School

The Australian Graduate School of Management (AGSM) is a business school of both the University of Sydney and the University of New South Wales. The AGSM is located in Sydney and operates branch campuses in Perth and Hong Kong.

Call for Papers

AIB 2001- Sydney Australia

Deadline March 16, 2001

Academy of International Business Annual Meeting

November 16-19, 2001

Sheraton On The Park - Hotel Sydney

Conference Theme: Looking towards the future

It is fitting that the 2001 meeting will be held in Sydney, Australia. The dynamic development of the Asian and Pacific Basin economies is one of the most significant events in recent world history. Its significance goes beyond its direct impact on more than half of the world's population. The surge in the region's economies has brought about challenges to more developed economies and firms in the industrial economies, yet also offered significant opportunities for win-win collaboration. The so-called Asian Crisis that began in 1997 and the ensuing volatility have caused a useful re-examination of traditional thinking in business, economics, and public policies. Much of the new research has led to fundamental insights regarding, for example, the critical role of institutions on economic development and their influence on business behavior.

We hope that the development of International Business exhibits similar dynamics. Just as emerging economies have risen to cooperate and compete with the older economies of the industrial world, new ideas and business models will come to the forefront to complement, augment, and compete with older concepts and frameworks for international business studies. The work of younger scholars is especially important here. They are particularly well trained and motivated to revel in the new research opportunities around the world and to challenge existing theories in international business. Our aspiration, ultimately, is that such challenges, debates, and collaboration between generations will lead to better knowledge that is both relevant for practitioners and fundamentally important to academics.

Success in IB research arises from solid application of theories drawn from fundamental disciplines onto important and relevant research questions. The changes in the world economy have brought to the forefront several factors that can stimulate even higher quality research in IB.

Research questions of practical importance abound. The focus on a broader range of countries increases heterogeneity in experimental backgrounds, which, in turn, can facilitate the investigation of fundamental empirical and theoretical questions in functional disciplines. Our aspiration for the Sydney meeting is that it serves to catalyze a significant improvement in IB research.

The AIB 2001 meeting is scheduled for November 16-19, in Sydney, Australia and will be hosted by the Australian Graduate School of Management. In the above spirit, the program chair, Bernard Yeung, and the local arrangements chair, Timothy Devinney, invite your participation. They will work with an international program committee in developing the final agenda.

The conference will feature a variety of formats including plenary sessions, competitive paper sessions, workshops, panels, and poster sessions. We invite submissions of papers and panel proposals that examine important and interesting new, and old, international business phenomena, that offer new insights and that advance basic theories in the functional disciplines. The deadline of competitive papers and proposals for other sessions is **March 16, 2001**. Submissions will be categorized into seven tracks.

Conference Tracks:

1. *Plenary*
2. *Strategic Management*
3. *Economics (including political economy and emerging economies), Finance, Accounting*
4. *Marketing and Operations*
5. *Organization/Institutional Sociology and Macro-organizational Behavior*
6. *Micro-Organizational Behavior and Human Resources Management*
7. *Business History*

General Submission Requirements

There are five types of meeting formats: plenary sessions, competitive paper sessions, workshops, panels, and poster sessions. All proposals will be subject to a double-blind review process. Competitive papers should be less than 30 pages, inclusive of references, figures, and tables. Papers submitted for these sessions must be essentially in final form. Poster papers should be less than 20 pages, inclusive of all.

Panel proposals must be submitted by the proponent and chair of the panel and include a statement of what the main issues are and how each panel member plans to tackle these issues (discussants need only be listed). Signed letters (faxes and e-mail are allowed) from each presenter, showing evidence that they will participate, are required.

All submissions, paper and electronic, must be received by **March 16, 2001**, and must comply with either of the following:

For Electronic Submissions:

Electronic submissions must include the following information within the body of the e-mail message:

- Track for which the manuscript is being submitted
- Type of session for which the manuscript is being submitted
- The title of the paper and three key words
- The name, address, phone, fax, and e-mail addresses of the authors. Please identify the contact author for correspondence.
- The version of Microsoft Word used
- The operating system used for the manuscript

The attached manuscripts must comply with the following requirements:

- Manuscripts must be double spaced with margins of one inch (2.5 cm) and printed in a font size of 11 points or larger. Paper length requirements are explained above. Other standards regarding citations, endnotes, abstract, etc., must follow JIBS requirements.
- Manuscripts must be formatted for "Letter" paper size (8.5 inches by 11 inches) or approximately 21.6 cm x 28 cm.
- The entire manuscript, including abstract, tables, figures, footnotes, and references, must be embedded in a single file. Copy the abstract into another file on the same diskette for use in the Proceedings.
- The file has to be in Microsoft Word or Adobe PDF. The abstract must be submitted in a Microsoft Word or plain text file.
- The documents must be checked for viruses with an updated anti-virus software utility before submission. A free on-line virus scanner can be accessed at <http://housecall.antivirus.com/>

Send all electronic submissions to:

gasuncio@stern.nyu.edu

Authors will be sent an e-mail message acknowledging receipt of the manuscript within one week of submission.

For Paper Submissions:

The following conditions apply for paper submissions:

- Clearly label for which type of session and track the papers/proposals are being submitted on the upper right-hand corner of the title page.
- The cover page must include the name, address, telephone, and fax numbers, and e-mail addresses of the authors. Authors will be sent an e-mail acknowledging receipt of their paper. Please identify the contact author for correspondence.
- Please include three key words at the end of the abstract.
- The second page must include the title of the paper and the abstract, but not the author's identity.
- Include two 5 inch by 8 inch (approximately 12.7 cm x 20 cm) index cards with the title of your paper, contact author's name, address, phone, fax, and e-mail address centered on the card.
- Papers/Proposals must be double-spaced with margins of one inch (2.5 cm) and printed in a font size of 11 points or larger. Paper length requirements are explained above.
- Other standards regarding citations, endnotes, abstract, etc., must follow JIBS requirements.
- Submit four (4) paper copies and a diskette (IBM formatted). There should be two files on the diskette. One file should contain the entire manuscript, including abstract, tables, figures, footnotes, and references. A copy of the abstract should be in another file on the same diskette for use in the Proceedings.
- The electronic files in the diskette have to be in Microsoft Word or Adobe PDF. (PDF is preferred if the paper contains graphs and figures.)

Mail paper submissions to:

Mrs. Gloria Asuncion
44 W. 4th Street, KMEC Rm. 7-65
International Business Department
Stern School of Business
New York University
New York, New York, 10012
USA

(Please label envelope "AIB Submission")

Tel: 1-212-998-0400 Fax: 1-212-995-4221

E-mail: gasuncio@stern.nyu.edu



161 Elizabeth St., Sydney, NSW, 2000

Phone: +61 2 9286 6000

Fax: +61 2 9286 6565

Web site: www.sheraton.com

E-mail: sheraton_on_the_park@sheraton.com



A five-star hotel, the Sheraton On The Park features 558 rooms and suites, two bars and two restaurants. The hotel offers guests outstanding services and facilities, including: 24-hour room service, in-room safety deposit boxes, same day laundry and dry cleaning, fully equipped health club, indoor heated swimming pool, whirlpool spa, massage, saunas, steam rooms, solarium, and outside terraces with sun lounges. In-room facilities include: oversized TV and cable, complimentary tea or coffee served in guest's room, bottled water in each guest room, non-smoking rooms on request, hypo-allergenic pillows, and stereo system with CD player, cassette and radio.

The Sheraton On The Park is one block from the heart of Sydney's retail precinct and within easy reach of many of Sydney's attractions, such as the Opera House, the Harbour Bridge, the historic Rocks area, Sydney Tower, Chinatown, the Art Gallery of New South Wales, the Australian Museum, cinemas, theatres, and the restaurants and nightlife of Oxford Street.

Sydney's monorail is nearby and takes just a few minutes to reach Darling Harbour, the Maritime Museum, IMAX Theatre, the Sydney Aquarium, and the Powerhouse Museum.

The Sheraton On The Park is offering AIB members a standard room for the special conference rate of \$245 (Australian dollars) per day inclusive of all local taxes. This rate will extend from Monday, November 12th to Thursday, November 22nd. Please reserve your room directly with the hotel by using the attached form. Non-smoking and rooms for the disabled are available on request.

ACADEMY OF INTERNATIONAL BUSINESS

12 – 22 NOVEMBER 2001

Please complete the form and fax or mail it to the **Sheraton On The Park, Sydney Australia – Reservations Department.**

Reservations MUST be received no later than **14 OCTOBER 2001.** After this date, there is no guarantee of room availability or guarantee of the special negotiated rate for this conference for ACADEMY OF INTERNATIONAL BUSINESS. This special rate will be honoured for the dates of 12 – 22 NOVEMBER 2001. Subject to availability, we may extend the special negotiated rates to 3 days prior to arrival and 3 days after the departure date

Any **changes/cancellations** to your reservation should be made directly with the Sheraton On The Park, Sydney Australia. Reservations Fax: 61 2 9286-6565 or 61 2 9286-6686 – ATTN: Debbie Pack Group Reservations. All changes/cancellations must be received no later than 24-hours prior to arrival. Failure to comply with this, will incur a one night's accommodation charge. Any no shows will also incur a one night's accommodation charge.

Please type or print on this form.

NAME _____

MAILING ADDRESS FOR CONFIRMATION _____

CITY _____ STATE _____

POSTAL CODE _____ COUNTRY _____

TELEPHONE _____

FAX _____

If you would like a confirmation sent to the above contact details, please tick here

Check-in time is 3.00 pm. If an earlier check-in time is required, the room must be reserved from the previous day and you will be charged for the full night's accommodation. **Please tick here if you would like to take advantage of this option**

Arrival Date: _____ Arrival Time: _____

Flight No. _____

Check-out time is 11.00 am. Late check-out will be charged at 50% of the room rate up to 6.00 pm. After 6.00 pm a full night's accommodation charge will be incurred. Luggage may be stored at the hotel.

Departure Date: _____ Flight No. _____

Total Nights: _____

Type of room required (Costs in Australian Dollars). All rates are inclusive of the Goods & Services Tax at a rate of 10%. Should this rate change or any other taxes, levies or charges be introduced into Australia, they will be additional.

Standard Room- AUD\$245.00 King Bed Twin Bed

Additional Bed - AUD\$43.00 per night

Smoking Non-Smoking

Starwood Preferred Guest # _____

ALL BOOKINGS MUST BE GUARANTEED BY A CREDIT CARD NUMBER OR A CHEQUE DEPOSIT. FAILURE TO LEAVE THIS INFORMATION WILL MEAN THAT A RESERVATION WILL NOT BE TAKEN.

Credit Card Type: _____ Expiration No. _____

Number: _____

Name: _____

Signature: _____

The following hotels have offered special rates for participants. Rates are in Australian dollars (AUD) and include Goods and Services Tax (GST).

AUD\$1 = US\$0.52 (November 2000 rate)

Park Regis Sydney

27 Park Street, Sydney, NSW, 2000

Tel: 61 2 9267 6511 Fax: 61 2 9264 2252

Web site: www.parkregissydney.com.au

E-mail: joanne@parkregissydney.com.au

Park Regis Sydney is ideally located in the City Centre within walking distance to Darling Harbour, major department stores, shopping, and is adjacent to the Monorail. Park Regis Sydney is also within walking distance (2 blocks) of the 2001 AIB conference venue

A three-star tourist hotel, Park Regis offers 24-hour reception, non-smoking floors, security lifts, complimentary parking and a rooftop pool that affords magnificent 360 degree views over Sydney Harbour, Darling Harbour and the city.

Park Regis Sydney has 120 rooms with facilities including air conditioning, ensuite bathroom, hairdryer, tea and coffee making, fridge, direct dial telephone, and colour TV. Airport Shuttle is available.

AIB Price: (AUD) \$165 for a single, double or twin room. Prices are subject to change.

Hotel Ibis Darling Harbour

50 – 100 Murray Street, Pyrmont, NSW, 2009

Tel: 61 2 9563 0803 (Group Reservations) Fax: 61 2 9563 0845

Web site: www.accor.com

The Hotel Ibis Darling Harbour is a three-star hotel with 256 rooms, many of which have sweeping views over Darling Harbour and the city. It is next to the historic Pyrmont district of Sydney and adjoins the picturesque Darling Harbour, a centre for shopping, dining and entertainment. The Hotel Ibis is within walking distance of the centre of Sydney and is also connected to the city by the Sydney Monorail, which stops within 2 blocks of the AIB 2001 conference venue. It is an approximate 30 minute walk to the conference hotel.

AIB Price: (AUD) \$135 per room per night (Pyrmont views) or (AUD) \$155 per room per night (Darling Harbour and city views). This rate includes GST but does not include breakfast. A full buffet breakfast is available to guests for (AUD)\$13 per person. Prices are valid until April 2001 and are subject to change.

Grand Mecure Apartments Darling Harbour

50 – 100 Murray Street, Pyrmont, NSW, 2009

Tel: 61 2 9563 0803 (Group Reservations)

Fax: 61 2 9563 0845 Web site: www.accor.com

The luxury four-and-a-half star Grand Mecure Apartments Darling Harbour is next to the Hotel Ibis with views across Sydney. Each apartment is capable of accommodating up to 5 adults. Each unit contains a spacious lounge and dining area with entertainment unit, including CD and video player, fully equipped kitchen, two beautifully appointed bathrooms, an internal laundry, and a private balcony.

The Grand Mecure is within walking distance of the centre of Sydney and is also connected to the city by the Sydney Monorail, which stops within 2 blocks of the AIB 2001 conference venue. It is an approximate 30-minute walk to the conference hotel

AIB Price: The Grand Mecure Apartments Darling Harbour is offering AIB members a rate of **AUD \$262** (Pyrmont views apartment) or **AUD \$317** (Darling Harbour views).

Travel Information

Getting to Sydney and Getting Around

Sydney's Kingsford Smith Airport is served by all major international carriers and has direct connections to most major airports in Asia, Europe and the West Coast of the U.S.A. The airport is located 15 kms (9 miles) from the centre of Sydney.

From the Airport

The cost of a taxi from Kingsford Smith Airport to the city is approximately (AUD)\$30 for up to four passengers.

The city can also be reached by the Airport Express State Transit buses, (AUD)\$7 one-way and (AUD)\$12 return, which drops passengers along a set route to the city, Kings Cross and Darling Harbour.

Shuttle buses to the city with drop-offs to city hotels leave from the International and Domestic terminals regularly. Fares are approximately (AUD)\$12.

A new train link, (AUD)\$9 each way, has just been opened. Journey time from the airport to Central Station is approximately 10 minutes, and trains continue onto Circular Quay on the *City Circle Line*. Both the Sheraton On The Park and Park Regis Sydney can be easily reached from stations on the *City Circle Line*. Darling Harbour can be reached via the Sydney Light Rail, which commences at Central Station.

Getting Around Sydney

The best way to see Sydney is on foot, and many of the attractions of the city are within easy walking distance of the Sheraton On The Park. Public transport is extensive and consists of buses, ferries and trains. Tickets for single trips, unlimited daily or weekly travel are available, as well as 10-ride tickets for buses or ferries which can be shared by more than one person. A great way of seeing Sydney Harbour is to just catch a ferry to one or more of the many stops in the inner harbour.

Car Rental

Although cars are not needed for transportation, the following companies are represented at Sydney Airport and also have offices throughout Sydney:

Avis Australia – 02 9667 0667

Budget Rent A Car – 132848

Hertz Australia – 02 9669 2444

National Car Rental – 02 9207 9409

Weather in November

November is late spring, and temperatures during the day are warm, with evenings being cool and pleasant. Sydney will be on Daylight Saving time in November, so AIB members can experience longer, light evenings.

Average Daily minimum temperature – 16°C (60°F)

Average Daily maximum temperature – 24°C (76°F)

Useful Web Addresses

Current Exchange Rates:

www.oanda.com/converter/classic

Tourist Information:

www.cityofsydney.nsw.gov.au

www.tourism.nsw.gov.au

www.sydney.sidewalk.com.au

www.sydney.citysearch.com.au

Dissertation Award

The "Richard N. Farmer Award" for the best dissertation in international business is open to all Ph.D. and D.B.A. students who successfully defend their dissertations between June 1, 2000 and May 31, 2001. Any topic that contributes to basic or applied knowledge in international business broadly defined is eligible to compete for this award, even if the dissertation has been to other competitions. The winner will receive a US\$1,000 cash award.

The deadline for nominations is **May 31, 2001**. The nomination packet should include: (1) a letter of nomination from the student's supervising professor and (2) five copies of an abstract, not exceeding 3,750 words (approximately 15 pages at 250 words per page), of the successfully defended dissertation. The abstract should describe the dissertation's objective, theoretical foundation, relation to previous research, methodology, findings, limitations, and contributions to the field of international business.

The selection committee will select the finalists, who then will be asked to submit their complete dissertations for review and will be expected to make presentations at the AIB annual meeting in Sydney, Australia from November 16-19, 2001. Each finalist will be awarded a US\$500 travel stipend.

Letters of nomination and the 15-page abstract should be sent before **May 31, 2001** to:

Raj Aggarawal
Chair, Farmer Award Selection Committee
Firestone Chair in Finance
Graduate School of Mgmt
Kent State University
Kent, OH 44242 USA

E-mail: raggarwa@bsa3.kent.edu Fax: 330-672-9806

Doctoral Consortium

AIB will offer a consortium for doctoral students on **Friday, November 16**. Walter Kuemmerle of Harvard Business School is organizing the consortium. A number of leading international business researchers will serve as speakers for the event. These faculty will also present their interpretation of important and emerging research areas in international business and lead discussions on several topics. The emphasis will be placed on issue-oriented research, which may transcend traditional functional boundaries.

Preference is given to doctoral candidates who have finished the equivalent of doctoral examinations but who have not yet completed the bulk of their dissertation work. Since the number of participants will be capped at 25, selection criteria will be focused on quality, as well as on achieving diversity in disciplinary and interdisciplinary orientations. The Academy of International Business will provide US\$500 travel stipends to those students that are unable to find funding elsewhere and apply for a stipend. Stipends will be determined on a case-by-case basis.

To apply, the student must be nominated by a faculty member who writes a letter stating the student's interests and abilities. Please send two copies of the nomination letter (including the contact e-mail addresses) and supporting material (that includes a 300-word maximum abstract of the student's current research topic) by **June 25, 2001** to:

Walter Kuemmerle
Chair, AIB 2001 Doctoral Consortium
Harvard Business School
315 South Hall
Boston, MA 02163 USA

E-mail: wkuemmerle@hbs.edu Fax: 617-495-3826

Placement Center

Placement service will again be provided at our annual meeting in Sydney. Tagi Sagafi-nejad, Loyola College in Maryland will coordinate the service.

Applicants are encouraged to e-mail a one-page resume containing the information listed below to Dr. Sagafi-nejad for inclusion in the Placement Center Directory. The resume should include the following information:

- Name and address (include your e-mail address)
- Areas of teaching
- Academic background
- Date of availability and visa status (if applicable)
- Dissertation topic and/or other scholarly research
- Indication of whether attending the AIB meeting

Schools wishing to announce positions are encouraged to e-mail a one-page resume based on the list below to Dr. Sagafi-nejad for inclusion in the Placement Center Directory. The position announcement should include the following information:

- Name of institution
- Starting date
- Type of position available
- Salary range
- Position characteristics
- Name of individual to contact directly
- Name of contact at the AIB meeting

Acknowledgment of e-mail receipt will be provided. (Alternatively, 15 copies of the one-page resume or position announcement may be mailed to the address below.) All candidate resumes and position announcements must be sent in time to arrive no later than **October 10, 2001** at:

Tagi Sagafi-nejad, AIB Placement Coordinator
Professor of International Business
Sellinger School of Business & Management
Loyola College in Maryland
Baltimore, MD 21210-2699 USA

E-mail: sagafinejad@loyola.edu Fax: 410-617-2117

Junior Faculty Consortium

The Academy of International Business is organizing a Junior Faculty Consortium to be held on **Friday, November 16**. All faculty active in research and teaching in international business are invited to participate, although preference will be given to scholars who have been teaching international business for less than four years.

The consortium will be led by a group of senior and junior faculty members. We will engage in a discussion about scholarship and careers in international business. In addition, this venue will provide an excellent opportunity for participants to meet and interact with colleagues at similar stages in their careers.

To apply, please send a letter stating your interest in attending by **September 1, 2001** (please include an e-mail address in your correspondence). In addition to your letter, please include the following information on one page:

- 1) A one-paragraph biography to provide others with a description of your academic background.
- 2) A one-paragraph description of your current international business research interests.

Send your application to:

Robert E. Hoskisson
Chair, AIB 2001 Junior Faculty Consortium
Michael F. Price College of Business
University of Oklahoma
Norman, OK 73019-4006 USA

E-mail: rhoskiss@ou.edu

Fax: 405-325-1957

2001 AIB Annual Meeting Registration Invoice Form

Sheraton On The Park - Hotel Sydney, Sydney, Australia ● November 16-19, 2001

PLEASE MARK THE APPROPRIATE BOX(ES)
PRINT OR TYPE ALL INFORMATION CLEARLY

- Registration for AIB 2001 Annual Meeting**
- Renewal of current AIB Membership**
- Application for New Membership in the AIB**
- Purchase of Guest Event Tickets**
- Updating address or other info (Current Member)**

FAMILY (or LAST) NAME	MEMBER ID#
FIRST NAME (for name tag)	MIDDLE INITIAL
ADDRESS Line 1	
ADDRESS Line 2	
CITY	STATE
POSTAL CODE	COUNTRY
TELEPHONE	FAX
E-MAIL	PERSONAL WEB PAGE
POSITION/TITLE	ORGANIZATION
ARRIVAL DATE	ARRIVAL TIME
DEPARTURE DATE	DEPARTURE TIME

Make cheques payable to the Academy of International Business. Foreign checks must have micro-encoded banking information, a US bank address, and the US dollar amount imprinted on them.

REFUND POLICY for cancellation:
100% prior to October 1, 2001 (less \$20 cancellation fee)
50% prior to November 5, 2001.

Return this form (or a copy) with your payment to ensure proper recording of your payment.

MAIL: Academy of International Business
College of Business Administration
University of Hawai'i at Manoa
2404 Maile Way, C-306
Honolulu, Hawai'i 96822-2223 USA

FAX: (808) 956-3261

REGISTRATION FEES

(Includes meeting registration, coffee breaks, poster sessions with refreshments, Presidential and Powerhouse Receptions, Gala Dinner, Awards Luncheon, bag, Proceedings, and more.)
Note: *Non-members must pay the registration fee plus one year of membership to register. Only valid members as of November 2001 may register without paying dues.*

AIB MEETING REGISTRATION FEE \$ _____

- EARLY AIB MEMBER REGISTRATION** - US\$300.00
If received after August 15, 2001- US\$350.00
(add US\$85 for one year of membership)
- STUDENT AIB MEMBER REGISTRATION** - US\$175.00
(add US\$45 for one year of membership)
(need valid university ID - include photo copy)
- LOW INCOME AIB MEMBER REGISTRATION** - US\$175.00
(add US\$45 for one year of membership)
(gross annual income less than US\$25,000)

LATE REGISTRATION FEE

- For payments received AFTER October 15, 2001**
Add US\$50.00 to the above registration fee + \$ _____

SPOUSE/GUEST TICKETS - Package US\$150.00

- Presidential Reception* US\$35.00
- Awards Luncheon* US\$40.00
- Powerhouse Museum Reception* US\$30.00
- City Hall Gala Dinner* US\$50.00 \$ _____

SPOUSE/GUEST'S NAME (for name tag if purchasing the Spouse/Guest Package)

DONATIONS

- ADOPT-A-LIBRARY** - US\$35.00 per subscription. \$ _____
- AIB FOUNDATION** - any amount appreciated \$ _____

TOTAL \$ _____

Federal Employee ID #23-744298

DUNS #797963394

METHOD OF PAYMENT

- CHEQUE** or **MONEY ORDER** (Enclose with form)
Cheque No. _____ Cheque Date ____/____/____
- CREDIT CARD** (Check one)
 - MasterCard
 - VISA
 - AMEX
 - Discover
 - Diners

CREDIT CARD NUMBER

Expiration Date ____/____ (Month/Year)

Total Amount \$ _____

SIGNATURE (if Credit Card payment)

PRELIMINARY SCHEDULE

Friday, November 16, 2001

8:00am - 6:30pm	Registration
10:00am - 3:00pm	Doctoral Consortium
10:00am - 3:00pm	Junior Faculty Consortium
12:00pm - 2:00pm	Board/Chapter Chairs Meeting
4:00pm - 5:00pm	Session Chairs Meeting
6:30pm - 8:00pm	Presidential Reception

Saturday, November 17, 2001

7:00am - 5:00pm	Registration
8:00am - 5:00pm	Placement Center
8:30am - 10:00am	Opening Plenary
10:00am - 6:00pm	Exhibits Open
10:30am - 12:00pm	Concurrent Sessions
12:00pm - 1:30pm	Poster Sessions (with light lunch)
1:30pm - 3:00pm	Concurrent Sessions
3:30pm - 5:00pm	Concurrent Sessions
5:15pm - 6:15pm	Members' Meeting

Sunday, November 18, 2001

8:00am - 5:00pm	Placement Center
8:30am - 10:00am	Concurrent Sessions
10:00am - 6:00pm	Exhibits Open
10:30am - 12:00pm	Concurrent Sessions
12:00pm - 1:40pm	Awards and Recognition Banquet (Haynes Prize for Best Paper, JIBS Decade Award, Farmer Dissertation Award, Dean of the Year, etc.)
2:00pm - 3:30pm	Concurrent Sessions
4:00pm - 5:30pm	Concurrent Sessions
6:30pm - 8:00pm	International Executive of the Year Presentation followed by a Beer Tasting Reception sponsored by Lion Nathan at the Powerhouse Museum

Monday, November 19, 2001

8:00am - 5:00pm	Placement Center
8:30am - 10:00am	Concurrent Sessions
10:30am - 12:00pm	Concurrent Sessions
12:00pm - 1:30pm	Poster Sessions (with a light lunch)
1:30pm - 3:00pm	Concurrent Sessions
3:30pm - 5:00pm	Concurrent Sessions
6:30pm - 9:30pm	Gala Dinner hosted by Australian Graduate School of Management (AGSM) at the Sydney Town Hall

For more details and the most up-to-date information on the meeting, visit our Web site at <http://www.aibworld.net>.

Contact Information

Meeting Registration

AIB Secretariat

College of Business Administration
University of Hawai'i at Manoa
2404 Maile Way, CBA C-306
Honolulu, HI 96822 USA
fax: 1-808-956-3261
e-mail: aib@cba.hawaii.edu
<http://www.aibworld.net>

Hotel Information

Sheraton On The Park - Hotel Sydney

161 Elizabeth Street
Sydney NSW, 2000 Australia
tel: 61-2-9286-6000
fax: 61-2-9286-6565
e-mail: sheraton_on_the_park@sheraton.com
<http://www.sheraton.com>

Program Information

Bernard Yeung, 2001 Program Chair

c/o Mrs. Gloria Asuncion
44 W. 4th Street, KMEC Rm. 7-65
International Business Department
Stern School of Business,
New York University
New York, NY 10012 USA
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