

ACADEMY OF INTERNATIONAL BUSINESS, UNITED KINGDOM CHAPTER
ANNUAL REPORT 2006

I. Introduction

The AIB UK Chapter was the first chapter to be established outside North America, in 1973. Its founding chairman was the late Dr Michael Z. Brooke, of the University of Manchester Institute of Science and Technology (UMIST, now Manchester Business School, University of Manchester) and Fellow of the AIB.

The Chapter's Constitution and By Laws, Article II Mission states the goals of AIB UK: "To promote the teaching and research of all areas of international business, within the framework of the worldwide AIB: and to act as a forum for the development and exchange of views on issues in international business..."

The AIB UK Chapter seeks to achieve these goals through a balanced portfolio of services that augment, at the local level, the provision of the AIB parent organisation to the membership in the UK. This report documents these activities and, where appropriate, comments on the issues and concerns that arise.

II. Current and Incoming Officers and contact information

Please see Appendix 1: AIB UK Chapter Executive Committee (as at 8th April 2006).

At the Members' Meeting on Saturday 8th April 2006 the following elections were held:

Treasurer: Professor Frank McDonald was re-elected as Treasurer for a second and final term of three years. No other nominations were received.

Mr Roger Strange has joined the Executive Committee as 2007 Conference Organiser.

Mr Nicolas Forsans, co-opted Website Editor, has stepped down from the Committee.

III. Summary of Membership

Current Membership

Under the stewardship of the previous membership secretary, Dr Bryony Conway, membership grew from 118 (September 2004) to 200 (April 2005). Membership figures fluctuate massively from month to month, because many UK members join by attending one of the AIB conferences (principally the UK conference).

The central AIB membership database maintained in Michigan, USA, in April 2006 recorded 241 UK members, plus one whose domicile was at the time unclear. Of these, 56 were due to have renewed their membership through paying the non-members' conference rate (inclusive of annual dues) at the Manchester AIB conference in April 2006. Ninety-one members of AIB UK attended the conference).

In March 2005 the UK Chair applied for, and was granted, special funding (“**AIB UK Project to Raise Long Term Membership**”) by the AIB Executive Board of \$3,512 (£1,860) to raise AIB UK membership to a target of 250 core academic members within two years (i.e., by April 2007). This funding is currently being employed at the University of Strathclyde by the Membership Secretary, Dr Simon Harris, to target persons in the UK not currently in AIB, but who work in the field of International Business. Over the last year, Dr Harris has built upon the founding work of Dr Conway, continuously improving the grasp of the Chapter over its membership and beyond, and facilitating the publicising of AIB UK and its activities.

At the time of writing, AIB UK is just nine members short of the target promised to the Executive Board. Dr Harris is shortly to send a communication to persons at institutions in the UK where membership and recruitment is low, but where International Business is nevertheless a professed speciality. This is part of the ongoing membership drive of the Chapter.

The annual conference is an important membership recruitment event, both for UK members and for members of AIB outside the UK. While the principle target for the conference are persons working in the UK, it is nevertheless clear that the AIB UK conference recruits or retains a considerable number of AIB members who are recorded outside the UK (which may be considered a ‘spillover’ benefit to other chapters in AIB, and therefore ‘external’ to AIB UK). Data from the 2006 conference (see also Section V below) gives an outline of this. At the 2006 conference 26 new UK members were recruited, plus 33 new members from outside the UK. From this it can be seen that the AIB UK conference has very positive spillover benefits to the worldwide organisation, as the 33 new members recruited will be credited to other chapters in AIB. Therefore, since the AIB UK recruitment drive, the UK organisation has clearly raised more members for AIB worldwide than are represented by its UK membership figures alone.

AIB UK has also now begun to recruit persons outside the academic sector, for instance officials and policy makers in UK government departments, notably in UK Trade & Investment, within the Department of Trade and Industry. This is part of a programme of engagement with people and agencies that operate in the business and policy domains.

IV. Summary of Financial Status

Please see Appendix 2 UK AIB Statement of Funds: Financial Year 2005 (ended 31st December 2005).

The AIB UK again has a substantial positive balance (£15,376.98), representing an increase on last year. As stated before, the intention is to run this down at a measured annual rate through investment in a range of activities to increase the long term provision of the Chapter for the membership in the UK. At present the AIB UK Executive Committee now meets more often during the year in order to expedite the required development of activities, and expenditure on building AIB UK’s web presence is planned.

The annual surpluses have arisen because, since 2002, attendance at the annual conference has continued to exceed the projected numbers. Again in 2006, the previous record for conference attendance (reached in 2005) was broken.

V. Summary of Meetings Held This Year (Include copy of Call for Papers)

a. *Title and Location*

The 33rd Annual Conference was held at the University of Manchester on Friday 7th and Saturday 8th April 2006. The overarching theme of the conference was “International Business in the Age of Anxiety”. The Conference Organiser was Professor Pervez N. Ghauri (Conference Chair), the Conference Programme was organised by Dr Rudolf R. Sinkovics and Dr Mo Yamin, with managing support by Robert-Jan F.G. Bulter, and supported by Gill Geraghty as Conference Secretary (all of Manchester Business School). The Conference was held at Manchester Conference Centre. A copy of the Call for Papers appears in Appendix 3 to this Report. Also included in this appendix are the Call for Papers, the Delegate Registration Form, and the Guidelines for those research students wishing to enter the Doctoral Colloquium.

The Executive Committee additionally met on Thursday, 1st December 2005 at the University of Leeds to consider a range of issues (a ‘strategy meeting’), including the drive to increase the sales of the AIB UK book series arising from the annual conference, published by Palgrave Macmillan. Mr Stephen Rutt, Global Publishing Director, Economics Business and Management, Academic and Professional Publishing, and Mr Paul Cooper Products Manager, of Palgrave Macmillan, kindly attended the meeting for this discussion. (The Executive Committee will also meet in July at King’s College London, University of London, which will host the 2007 conference, under the provisions of the AIB UK Constitution).

b. *Number of Participants*

There were 212 participants at the conference. 112 were academic participants from UK universities (staff and research students), i.e., just over half. The other participants came from 26 countries outside the UK. More than 125 papers were presented. An analysis by Robert-Jan Bulter is presented in Appendix 4.

There was a Publishers' Exhibition including stands from six publishers, including Elsevier; Palgrave Macmillan; SAGE Publications; Edward Elgar Publishing; Pearson Education; John Wiley & Sons.

c. *Description of Meetings: ie. Number of Exhibits, Special Speakers, Special Events*

The 2006 Conference was opened with a Welcome by Professor Pervez N. Ghauri, who then introduced an address by the Director of Manchester Business School, Professor John Arnold.

There were two plenary sessions. The Opening Keynote Session comprised presentations by two invited speakers: Professor S. Tamer Cavusgil, of Michigan State University, USA and Professor Mats Forsgren of Uppsala University Sweden. Professor Cavusgil spoke on “International Business in the Age of Anxiety: Company Risks Arising from Poor Partnering”, and Professor Forsgren took as his subject “Are Multinationals Superior or just Powerful? A Critical Review of the Evolutionary Theory of MNCs”. The session was chaired by Professor Peter Buckley.

The second plenary session was entitled “International Business in the Age of Anxiety: Four Perspectives”. The four invited presenters were: Professor John Dunning, Emeritus Professor of International Business at the University of Reading, UK, and State of New Jersey Emeritus Professor of International Business at Rutgers University (Academic Perspective); Mr Peter

A. Harwood, Allied Domecq West (Business); Mr John Doddrell, Director, Strategy & Human Resources, UK Trade & Investment (Government); and Professor Hafiz Mirza, Chief, Development Issues Section, Division on Investment, Technology and Enterprise Development, United Nations (International Organisation). The session was chaired by Hafiz Mirza.

Sponsorship for the conference was kindly afforded by UK Trade & Investment, the British government body charged with export and investment promotion, and by Elsevier Science/International Business Review (for the pre-conference dinner reception). The Conference Dinner was held in the Palace Hotel, Manchester. AIB UK provided £500 towards a reception held at the Manchester Conference Centre for early-arriving participants on Thursday 6th April.

Further information on the conference can be found either via the AIB UK website (<http://www.aib-uk.org>), or directly at the Manchester Business School site: <http://www.mbs.ac.uk/research/international-business/aib-conference/index.htm>

d. Awards: Best Paper, other

The Palgrave Prize for the Best Competitive Paper presented at the conference (£250 of books and winners' certificates) were won jointly by the authors of two papers: Marcela Miozzo and Damian P. Grimshaw (both of Manchester Business School, UK) for their paper "Service Multinationals and Linkages with Client Firms: The Case of IT Outsourcing in Argentina and Brazil", and by Elfriede Penz (Vienna University of Economics and Business Administration, Institute of International Marketing and Management, Austria) for her paper "Multinational Companies' Battle against Counterfeiting". The prizes were presented by Jacky Kippenberger of Palgrave Macmillan at the conference dinner.

The third Michael Z. Brooke Prize for the Best Doctoral Paper, named in honour of the late Michael Z. Brooke, founding chairman of AIB UK, in the form of a certificate and a cheque for £200, was presented by Mr Robert Z. Brooke, son of Michael and the late Mrs Hilda Brooke, to Amon Chizema, of Loughborough University, for his research on "The Adoption of an American Executive Pay Practice in Germany: An Empirical Application of Neo-Institutional Theory". The first Neil Hood and Stephen Young Prize for the Most Original New Work, named jointly in honour of the late Professor Neil Hood and in honour of Professor Stephen Young, was awarded to Katharina Kretschmer, of ESCP-EAP, Federal Republic of Germany, for her research on "Performance Evaluation of Foreign Subsidiaries". The presentation of a certificate and a cheque for £200 was made by Professor Stephen Young. The panels of the Doctoral Colloquium also commended the following for excellent work: Nguyen Huu Le, Marketing Department, University of Vaasa, for his presentation on "Foreign Parent Control and International Joint Venture Performance in Emerging Countries"; Raluca Mogos Descotes, University of Nancy, for her presentation on "The Absorptive Capacity of Export Information – a Dynamic Capability Enhancing the SMEs International Performance – A KBV Perspective: A Three Countries Comparison between France, Germany and Romania"

A selection of the best papers from the Conference will be published as Volume 14 in the Palgrave Macmillan series, and will be edited by members of the 2006 Conference Organising Committee, Professor Pervez N. Ghauri, Dr Rudolf Sinkovics and Dr Mo Yamin. It will be published in time for the 2007 conference to be held at King's College, University of London.

e. *Issues and Evaluation*

The 2006 conference achieved just under a twenty-five per cent increase in conference attendance on 2005, which was itself a new record. The international quality of the 2006 conference was underlined by rising participation by from outside the UK. The international calibre of the plenary sessions, as well as the excellent quality of the competitive sessions, demonstrates that growth is quality driven. The 2006 Doctoral Colloquium has now become a beacon of best practice and a focal point for doctoral researchers within the UK and beyond. The co-existence of the non-competitive and competitive streams means that the Colloquium has an inclusive ethos at its centre.

It also goes without saying that AIB UK welcomes all AIB members (and potential members), from both within the UK and from abroad at its annual conferences, in the spirit of AIB. AIB members participate and enter the awards competitions regardless of their institution and chapter of affiliation. The considerable rise in overseas participation is a testament to the quality of organisation and the offering of AIB UK. The issue this may potentially create (but has not done so yet) is that AIB non-UK members might wish, at some point in the future to participate in the management of the organisation that runs the conference that they regularly attend. AIB UK has sought to address this issue where it is most pressing, by moving to form an integrated chapter with Irish colleagues. Some overseas groups are strongly represented in the Conference, notably from Scandinavia (see the analysis of attendance in Appendix 4). For the present, it can simply be noted that, if felt appropriate, for example, a system of co-option for specific purposes might be countenanced by a future Executive Committee.

At the centre of AIB UK's vision and strategy to continue to improve is membership. This remains the biggest issue for AIB UK, as it is for AIB. The excellent service now provided by the AIB Secretariat has contributed strongly to AIB UK's ability to make great steps forward. The facility now for members to renew membership in the steady state at the annual chapter conference promises to make a considerable positive difference to numbers, through improved recruitment and retention, not least because conference attendance has been rising continuously. In this respect, the AIB UK continues to see the significant benefit from the considerable investment in its membership function. AIB UK now enjoys improved targeting of communications about the AIB UK conference and other benefits, such as a better grasp of potential reviewers for the conference and panellists for the Doctoral Colloquium. The new Membership Secretary, Dr Simon Harris, has developed the professionalism and dedication brought to this central function by his predecessor Dr Bryony Conway assisted by Mrs Marie Porello.

The AIB UK Chapter prides itself on being accessible to all academics, research students and those working in, or interested in, international business. There are issues to address, as is normal for any organisation. The evidence in this report shows that AIB UK is either performing well, or in those instances where further attention is needed, has already put in train measures to bring about improvements. Overall, it can be said that, in terms of its services and outputs to members of AIB in the UK, that AIB UK is clearly meeting its goals to provide a forum for high quality research and to share knowledge on research methods and teaching in international business.

VI. Plan for Future Meetings

Future Conferences have been approved by the Executive Committee of AIB UK as follows:
34th Annual Conference, 2007: The Management School, King's College, University of

London, on Friday 13th and Saturday 14th April, 2007. The local organiser will be Mr Roger Strange (<http://www.kcl.ac.uk/management/aib2007/>). The Conference Theme will be Corporate Governance and International Business”.

Offers to hold the 2008 and 2009 conferences have been received from two universities, and will be considered by the Executive Committee, following inspections by the Chair or another senior member of the Committee.

VII. Other Initiatives

a. Newsletter

The Chapter has had a newsletter since the 1980s, when it was edited by the then Secretary, Professor Peter Enderwick. The newsletter is now edited by the Newsletter Editor, Professor Michael Mayer. The newsletter is very important for the communications strategy of AIB UK with its membership, together with the AIB UK website. These two outlets are to be developed by the Committee as a priority, as they are the leading information and contact points for the AIB membership in the UK (and interested AIB members in general).

The AIB UK website, <http://www.aib-uk.org>, was established at the end of March 2005. Until recently it has been managed by Nicolas Forsans, of the University of Leeds. Nicolas, has however, stepped down owing to taking on additional responsibilities at his university. A new website editor is to be sought by in the near future, through a direct electronic communication with the membership. The Membership Secretary is currently organising this.

b. Doctorial Consortium

The Annual AIB UK Conference holds a Doctoral Colloquium, organised by the Doctoral Convenor, Dr Marian Jones, with invaluable secretarial support provided by Mrs Anne McKusker. The Aim of the Colloquium is to provide world-class guidance and feedback to doctoral students on their research.

The Colloquium is in two streams: Stream A is non-competitive, in which students, typically those early in their research projects, present their proposals to a panel of experts; Stream B is the a competitive stream in which students further on in their research present their key work to date to a panel of experts for constructive feedback. Students in Stream B compete for the award of the Michael Z. Brooke Prize for the Best Doctoral Paper and, from 2006, the award of the Neil Hood and Stephen Young Prize for the Most Original New Work. In Stream A, a record nineteen students registered to present their work, and a record twenty-five in Stream B, making a total of forty-four students registered for the Colloquium (in the event forty-two attended).

The panels of twenty-four academics who gave their time as experts and discussants at the Colloquium comprised: Jim Bell, Keith Brouters, Trevor Buck, Peter Buckley, Mark Casson, Malcolm Chapman, Pavlos Dimitratos, Pervez Ghauri, Kevin Ibeh, Marian Jones, Olli Kuivalainen, Jorma Larimo, Frank McDonald, Sara McGaughey, Michael Mayer, Klaus Meyer, Rajneesh Narula, Niina Nummela, Stan Paliwoda, Robert Pearce, Roger Strange, Stephen Young, Colin Wheeler, Mo Yamin.

Please see Appendix 3 for information to applicants for the Doctoral Colloquium.

c. *Affiliations with Other Organizations*

There are no long term affiliations between AIB UK and other academic bodies. AIB UK has a contract with Palgrave Macmillan regarding the Palgrave book series. The royalties payable to the editors of the book arising from the annual conference are ceded to AIB UK, and have for many years been a significant income flow to AIB UK. The Palgrave Prize for the Best Competitive Paper presented at the conference (a prize of £250 in books) is sponsored by Palgrave Macmillan. Each annual conference organiser makes efforts to secure some short term sponsorship from (almost invariably) non-academic bodies whose interests are congruent with those of AIB and AIB UK.

d. *Other*

Thirteen volumes have now been published under the book series contract between the UK Chapter and Palgrave Macmillan. The series is now managed by Professor Michael Mayer. The books are edited by AIB UK Executive Committee members and comprise a selection of the best papers from the annual conference.

A selection of papers from the 32nd annual conference, in April 2005, at the University of Bath, was published in March 2006 with the title *Managerial Issues in International Business*, edited by Felicia M. Fai and Eleanor J. Morgan. This book is Volume 13 in the Palgrave Macmillan series (ISBN: 0-230-00193-9). For more information please see: <http://www.palgrave.com/products/Catalogue.aspx?is=0230001939>

VIII. New Initiatives/Future Plans

At the strategy meeting on 1st December 2005 at Leeds University, the Executive Committee of the UK Chapter unanimously resolved to propose to the Membership the formation of a unified AIB UK & Ireland Chapter. The objective being to raise the quality of provision of AIB services to Irish AIB members, and to facilitate their participation in the management of the world's leading body dedicated to International Business. The AIB is expected to benefit considerably from the expertise of Irish colleagues, and from increased participation and recruitment in Ireland. A unified chapter will benefit, in particular, AIB members in both the North of Ireland (as a province of the United Kingdom) and the Republic of Ireland, who wish to be part of the same academic organisation, and therefore to participate on an equal basis.

At the 2006 Members' Meeting the AIB UK membership was duly asked to vote on the proposal by the AIB UK Executive Committee that the national AIB UK Chapter should merge with the AIB membership in the Republic of Ireland, to form a new multi-country chapter, as permitted under Article VII - Chapters of the Constitution of the AIB. The UK Members voted unanimously in favour of the proposal. Therefore, subject to the approval of the Membership of AIB in the Republic of Ireland also giving its assent, and the approval of the AIB Executive Board, then under Article VI of the AIB UK Constitution, the Constitution of AIB UK will be amended accordingly. The new chapter would inherit all the responsibilities and entitlements of the present AIB UK Chapter. The proposed name for the new Chapter, as put to the membership is "AIB UK & Ireland Chapter". Professor Colm Kearney, of Trinity College Dublin, currently the co-opted Republic of Ireland Representative on the AIB UK Executive Committee, will coordinate consultation with the Irish AIB Membership for its approval. It is expected that approval from the AIB Executive Board will be sought for this change to the organisation of AIB at the meeting in Beijing in June 2006.

IX. Issues or Concerns

Having achieved excellent results in a number of dimensions, the area in which AIB UK must do more in respect of its communications with its members, in particular via its web presence, as this is today a key part of the promotion of the Chapter and of AIB. It has proven difficult to recruit and retain the right individual to the post of Web Editor through advertisement at the conference, so an electronic mailing to the entire AIB UK membership is planned shortly. With a suitable person in place, AIB UK is planning to invest strongly in the development of its communications and the website. However, securing the right person is the single most important challenge, as it has been with all the activities of the Chapter. Any success we have had has been the result of the enthusiasm and dedication of its officers.

The Palgrave Macmillan book series has, for several years, been highly efficiently organised. Professor Michael Mayer has taken over the responsibility for the series, following the outstanding service of Professor Colin Wheeler. Sales of the annual volumes, however, have been declining. The AIB UK Executive Committee met with senior representatives of the publisher in December 2005, and a joint strategy to improve sales was agreed. This comprises improved promotion by the publisher and by AIB UK. Additionally, participants at the 2007 annual conference will receive a copy of the 2006 volume as part of their conference pack. This will raise awareness of the book series, as well as contribute directly to sales. For many years the AIB UK book series recorded good sales, and contributed to AIB UK finances, as well as enhancing the reputation of AIB. The Executive Committee and the publisher will continue to work together to promote the series, and awareness of the series, which appears to have been allowed to slip. The growing membership of AIB in the UK, and rising conference participation, strongly suggests that, far from declining, sales of the book series should be trending upwards if properly promoted.

At the 2006 Conference twenty people registered claiming to be a member of AIB (i.e., claiming to be eligible for the lower members' rate) but were not in fact current members. Eight such persons were from outside the UK and therefore, once addressed, a total of 41 new members will be registered from outside the UK. A few UK delegates who participated at previous conferences had never been members, and one of the UK delegates had not been a member for more than 10 years. These matters of concern were only picked up as a result of diligent cross checking by the conference organisers. As a result 20 further UK members should be recruited once they have paid the AIB membership fee. Close coordination between the conference organisers, specifically Robert-Jan Bulter, with the Managing Director of the AIB Secretariat, Dr Tunga Kiyak, has been essential to addressing this. In order to minimise the incidence of this problem, the Executive Committee of AIB UK may need to consider what scope there might be for improved design of the conference registration form.

The positive 'spillover benefits' identified above, arising from recruitment for other chapters at the UK conference, underlines the value of the international AIB chapter network, and the imperative for AIB to attend to this as a key method for recruitment worldwide. The now first-rate services provided by the Secretariat, and the excellent relations between the Secretariat and the chapters (certainly the UK Chapter) make such development very promising.

Appendix 1: AIB UK Chapter Executive Committee (as at 8th April 2006)

TITLE	Given Name	Surname	AIB Membership No	Role	Department	Institution	Add1	Add2	Add3	Add4	Postcode	Work number	Fax	Expiry date	E-mail
Professor	Trevor W.	Buck	02195	Conference Secretary	Business School	Loughborough University	Loughborough	Leicestershire			LE11 3TU	01509 223 123		31/03/2006	t.w.buck@lboro.ac.uk
Professor	Lawrence Jeremy	Clegg	03129	Chair	Centre for International Business	The University of Leeds	Maurice Keyworth Building	Leeds		West Yorkshire	LS2 9JT	0113 233 4512	01132 334465	30/04/2007	l.j.clegg@lubs.leeds.ac.uk
Professor	Pervez	Ghauri	07032	2006 Conference Organiser	Manchester Business School	University of Manchester	PO Box 88	Manchester			M60 1QD	0161 306 3438	0161 306 3505	31/03/2005	pervez.ghauri@mbs.ac.uk
Dr	Simon	Harris	27136	Membership Secretary	Business School	University of Strathclyde	Stenhouse Building	173 Cathedral Street	Glasgow	Scotland	G4 0RQ	0141 548 5846	0141 548 5848	01/07/2005	simon.harris@strath.ac.uk
Dr	Marian V.	Jones	27959	Doctoral Convenor	Department of Business and Management	University of Glasgow	Gilbert Scott Building	West Quadrangle	Glasgow	Scotland	G12 8SQ	0141 330 3316		23/08/2005	m.v.jones@mgt.gla.ac.uk
Professor	Colm	Kearney	28926	Republic of Ireland Representative (co-opted).	School of Business Studies	Trinity College, University of Dublin	Dublin 2	Republic of Ireland				00353 1608 2688	00353 1679 9503	30/11/2005	colm. Kearney@tcd.ie
Professor	Michael	Mayer	29577	Newsletter Editor	School of Management	University of Bath	Claverton Down	Bath			BA2 7AY	01225 826 to be notified	01225 826473	28/02/2004	michael.mayer@ed.ac.uk and mmsmm@management.bath.ac.uk
Professor	Frank	McDonald	13222	Treasurer	Hull University Business School	University of Hull	Cottingham Road	Hull			HU6 7RX	01482 466392		01/04/2005	f.mcdonald@hull.ac.uk
Mr	Roger	Strange	19265	2007 Conference Organiser (co-opted)	The Management Centre	King's College London	Franklin-Wilkins Building	150 Stamford Street	London		SE1 9NN	020 7848 4423	020 7848 4423	01/10/2005	roger.strange@kcl.ac.uk
Professor	Heinz-Josef	Tüselmann	28341	Secretary	International Business Unit	Manchester Metropolitan University	Aytoun Street	Manchester			M1 3GN	0161 247 3908	0161 243 6313	04/06/2005	h.tuselman@mmu.ac.uk
Professor	Colin	Wheeler	23062	Membership Recruitment (co-opted)	Portsmouth Business School	University of Portsmouth	Richmond Building	Portland Street	Portsmouth		PO1 3DE	023 9284 3082		05/07/2005	colin.wheeler@port.ac.uk

Appendix 2: UK AIB Statement of Funds: Financial Year 2005 (ended 31st December 2005)

Balance c/f from year ending December 2004 £8925.83

YEAR 2005

Income

Royalties (Palgrave)	800.00
Surplus Ulster Conference ¹	6500.00
Bath AIB UK fees ²	2064.00
Total	9364.00

EXPENDITURE

Conference Expenditure	68.40
Executive Meetings	1668.17
Web site expenses	173.75
Doctoral Prizes	300.00
Expenses connected to AIB UK members database	603.75
Total	2814.07

BALANCE AT 31 DECEMBER 2005

Balance c/f	8925.83
Income	9364.00
Expenditure	2814.07
TOTAL	15376.98

Notes

¹ AIB UK fees from Ulster received in 2004

² Surplus from Bath received in 2006

A sum of £930 was received from the parent AIB for use to promote membership. This amount was transferred to the Membership Secretary and paid into an account held at the University of Strathclyde.

Appendix 3: The 2006 Annual Conference

Please see attached PDF and Word files:

CFP-AIBuk2006-allinone.pdf]

DelegateRegistrationform.pdf

PhDColloqRegistration.doc

Appendix 4: The 2006 Annual Conference: Country Statistics as at April 2006

Countries	Delegates
Australia	1
Austria	3
Canada	4
Cyprus	1
Denmark	1
Estonia	1
Finland	26
Germany	6
Ghana	1
Greece	2
Hong Kong	1
Ireland	4
Italy	4
Japan	1
Lithuania	1
Malaysia	2
Netherlands	1
New Zealand	3
Portugal	3
Spain	1
Sweden	5
Thailand	1
Singapore	1
United Arabic Emirates	1
United Kingdom	112
USA	3
Total	190