



## The University of Sydney

The Discipline of International Business is situated within the Faculty of Economics and Business at The University of Sydney and is seeking to make **two appointments at Lecturer/Senior Lecturer level** in any major area of international business. The start date for both positions is early 2008 but a later start date is negotiable.

The Discipline of International Business offers programs designed to provide students with knowledge and skills relevant to the development, strategy and management of international business organizations and the institutional context for their development, growth and operation. For more information on the Discipline of International Business please go to the following link. <http://www.econ.usyd.edu.au/13448.html>.

**Essential criteria for a lecturer position:** the successful applicant must have a Bachelor's degree with honours or Master's degree by research in international business or related field and significant progress towards a PhD; evidence of high quality teaching; demonstrated ability to achieve research outcomes with refereed publications; an active research program with significant potential for future publication; expertise in one or more of the major areas of international business including multinationals and foreign investment, international business strategy, and cross-cultural management; and evidence of successful teamwork and a collegial approach.

**Desirable criteria:** experience in industry/profession especially internationally.

**Essential criteria for a senior lecturer position:** the successful applicant must have a PhD in International Business or related field; evidence of high quality teaching with substantial experience, at both undergraduate and postgraduate level, and outstanding contributions to course and program development; an established record including publications in high quality refereed international journals; an active research program with significant potential for future publication; expertise in one or more of the major areas of international business including multinationals and foreign investment, international strategy, and cross-cultural management; evidence of leadership skills and ability to foster excellence in research, teaching and policy development in the discipline; competency in administration including course and program administration; evidence of commitment and service to university, discipline, profession; evidence of successful teamwork and a collegial approach.

**Desirable criteria:** the ability to attract research funding; a successful record of honours and postgraduate supervision; experience industry/profession especially internationally.

The positions are full-time continuing subject to the completion of a satisfactory probation and confirmation period for new appointees. Membership of a University approved superannuation scheme is a condition of employment for new appointees.

**Remuneration package for Lecturer:** \$83,363 - \$98,993 p.a. (which includes a base salary Lecturer Level B \$70,443 - \$83,651 p.a., leave loading and up to 17% employer's contribution to superannuation)

**Remuneration package for Senior Lecturer:** \$102,118 - \$117,642 p.a. (which includes a base salary Senior Lecturer Level C \$86,291 - \$99,499 p.a., leave loading and up to 17% employer's contribution to superannuation)

A salary supplement will be negotiated with the successful applicants.

For more information or to apply online, please visit <http://positions.usyd.edu.au> and search by reference number 103919. Specific enquiries about the positions can be directed to Professor Ben Tipton, Chair of the Discipline of International Business on +61 2 9351 6586 or e-mail: [B.Tipton@econ.usyd.edu.au](mailto:B.Tipton@econ.usyd.edu.au)

**Alternatively Professors Sid Gray and Ben Tipton from the Discipline of International Business will be attending the AIB Annual Meeting in June and will be pleased to meet with interested candidates.**

**Closing:** Friday, 6<sup>th</sup> July 2007