



Position: Associate Professor of International Business
Closing: Friday, 20 August 2004

The School of Business is seeking to appoint an Associate Professor to strengthen academic leadership and further develop research and teaching capability in the discipline of international business. Majors in International Business are offered in a number of degree programs including the Master of Business and Master of International Business. Research degrees in International Business at Masters and Doctoral level are also offered.

The School of Business offers courses in a wide range of disciplines in addition to international business including accounting, business information systems, business law, finance, management, marketing, transport and logistics, and work and organisational studies. The School currently comprises over 100 academic staff in these disciplines as well as its leading research centres in industrial relations (acirrt) and transport management (Institute of Transport Studies).

Essential criteria: A PhD in international business or related field; evidence of high quality teaching with substantial experience, at both undergraduate and postgraduate level, and significant contributions to course and program development; an outstanding research record including a significant number of publications in high quality refereed international journals.; an active research program with significant potential for future publication; expertise in one or more of the major areas of international business including multinationals and foreign investment, international business strategy and cross-cultural management; evidence of outstanding leadership skills and ability to foster excellence in research, teaching and policy development in the discipline; substantial administrative experience including course and program administration; evidence of significant contributions to university, discipline, the profession; evidence of successful teamwork and a collegial approach; ability to motivate staff and students; ability to attract research funding; and an outstanding record of honours and postgraduate supervision.

Desirable criteria : Experience in industry/profession especially internationally.

The successful candidate will also be expected to liaise with the School of Economics and Political Science in further developing international business programs in the Faculty of Economics and Business.

The position is full-time continuing subject to the completion of a satisfactory probation and/or confirmation period. Membership of a University approved superannuation scheme is a condition of employment for new appointees. For further information, contact Professor Sid Gray, Head of the School of Business on (02) 9351 3552 or e-mail: s.gray@econ.usyd.edu.au

Remuneration package: \$100,628 - \$110,769 p.a. (which includes a base salary Associate Professor Level D \$85,256 - \$93,924 p.a., leave loading and up to 17% employer's contribution to superannuation) A salary supplement may be negotiated with the successful applicant.

Application Procedure: Applications should quote the reference no, address the selection criteria, and include a CV, a list of publications, the names, addresses, e-mail, fax and phone number of confidential referees (five for level E). They should be sent electronically to Professor Sid Gray, Head of the School of Business on (02) 9351 3552 or email: s.gray@econ.usyd.edu.au

Professor Sid Gray and Professor Stephen Nicholas will be attending the AIB Conference in Stockholm and will be available for consultation.