

FORMALIZATION OF THE ANNUAL "JIBS DECADE AWARD"

The Executive Board of the Academy of International Business endorses the practice of issuing an Annual "JIBS Decade Award" that was initiated at the 1996 Annual Meeting. The following rules will apply:

1. The award shall be known as the "JIBS Decade Award." It is designed to recognize the most influential paper published in JIBS one decade before the Annual Conference (e.g., an article published in the 1986 Volume for the 1996 Annual Meeting).
2. One measure of influence, but by no means the only one, is the degree to which candidate articles have been cited in the literature in the ten years following their publication. Therefore, in order to be considered for this award, a paper must be included among the five most cited papers published in the JIBS Volume of that year. A listing of not less than three, but not more than five articles from said Volume will be prepared by the Editor of JIBS and the AIB Vice President and Program Chair for the current year, based on this citation count and their own judgment.
3. This list of nominated articles and authors will be sent to a Selection Committee that shall include: (1) from five to seven current members of the JIBS Editorial Board jointly selected by the JIBS Editor and the Program Chair; (2) the President of the AIB; (3) the JIBS Editor-in-Chief; and (4) the current and previous Program Chairs. Thus, a committee of nine to eleven individuals will receive the list and an accompanying ballot. Care should be taken to include persons representative of various functional areas, and to replace them after three years of service.
4. The list and ballot will include the title of each candidate article, the number of the Volume in which it appeared, the name of the author(s) and the citation data employed. The ballot will require all recipients to rank-order the listed articles according to their assessment of the influence the article has had on the theory and practice of international business. Selection Committee members may develop their own criteria for this assessment, but it should be linked to the impact the article had on subsequent research in that particular field, on the teaching of international business in general, or on professional practice.
5. All vote replies shall be sent to the Program Chair for the year's Annual Conference, who will tabulate the results and inform other committee members. In case of a tie or a very close vote, the Program Chair, in consultation with the Editor of JIBS, may choose to hold a second vote among the two top-ranked articles, or to exceptionally split the award.
6. In order to get this process under way in time for listing in the program, it is recommended that the Editor of JIBS prepare the analysis of the eligible articles by no later than April 1 of the year. The ballot can then be prepared and mailed or faxed to all committee members by the end of the month, with a return vote requested by mid-May.
7. The Program Chair shall notify the winner(s) as soon as possible (by the end of May at the latest) and inform them of the need to attend the conference to make their presentation. The winner(s) should be strongly urged to attend the Annual Conference and make the requisite presentation. If they are unable to attend due to illness or death, suitable scholar(s) should be asked to present their work and accept the award in their behalf.

8. The Program Chair will organize a special session at the Annual Conference during which the winner(s) will make a retrospective presentation on their work (including their view of the impact their work had on the field, where they went wrong and why, what they may have done differently in view of subsequent developments, what they have learned in the meantime, etc.) as well as some comments on where the field has progressed and where it should go next. The Program Chair shall select two discussants who have worked in related areas and who are recognized authorities in the field, and invite them to comment on the paper and on the author(s)'s comments at the session.
9. The award will consist of a suitable engraved cut-glass memento. The design and inscription established for the 1996 Award should be retained. Information on the design of the award and the company which made it will reside with the AIB Executive Secretariat. The cost of the award will be paid by the Secretariat. In the future, the AIB Executive Board may choose to add a cash prize to the award.
10. The winner of the award shall be recorded in some fashion in a subsequent issue of JIBS as well as in the AIB Newsletter and at the Annual Conference.
11. In a subsequent revision of the AIB Bylaws, this new committee should be mentioned in Article 6 ("Committees").

Original draft submitted by José de la Torre on 2 December 1996.

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April 18, 2002 (from Laurel King)